



LBPA TODAY

Information Update for Lansdowne Business and Professional Association Members

Meeting Notice: Wednesday, April 19th

Want to know the scoop on what 's happening with Lansdowne 's Main Street Program?

Come hear all about it!

Gary Chilutti, Lansdowne Main Street Manager will be on hand to bring us up to date. Find out what committees have been formed and what's about to happen, now that spring has sprung!

When: Wednesday, April 19th, From 6:00 – 9:00 PM

Where: Pearl Restaurant (Lansdowne Avenue, near Garrett Road

Dinner: There will be a variety of tasty dishes served. Bring your appetite!

Cost: \$25 (Cash Bar)

Reservations requested, but not required.

Call Pat at 610-574-3449 or email pat@AroneAssociates.com

Construction Project Around Town

According to the Borough, Aqua PA will be working on Baltimore Avenue, beginning this month, from Martin Drive (across from Gladstone Manor) to Oak Avenue. Construction will probably last a few months. The business district west of Martin Drive on the north side of Baltimore Avenue is in the construction area.

As of early March, a traffic control plan was not yet filed, nor was a detour plan available. This could affect some businesses that depend upon drive-by traffic.

Aqua PA is also going to be doing some work on the eastern side of town around Union and Wycombe.

Your LBPA Officers

President Pat Arone.....610-574-3449

1st Vice President Kelly Bliss.....610-394-2547

2nd Vice President Rick Grocott.....484-461-7074

Secretary Taleese Peters.....610-623-2064

Treasurer Bill Brown.....610-394-9044

Lansdowne Business & Professional Association
P.O. Box 12
Lansdowne, PA 19050

LBPA Community Wine Tasting Event May 5th.



Join us at the 20th Century Club for an evening of fine wine and dining and some socializing, too. Learn about the wine you're drinking, and how to choose one next time you're out on the town. Invite friends and family. All are welcome. Must be 21 or older

While there will be space for a FEW last minute attendees, in order to have plenty of wine and food for everyone, we must have your reservations by 5PM on May 3rd. Call Pat at 610-574-3449, or email pat@AroneAssociates.com

The cost and menu details are still being worked out. Look for more details in the next newsletter.

" There are no secrets to success. It is the result of preparation, hard work, and learning from failure."

Colin Powell

Member News

Back by popular demand!

Diane McNitt, McNitt Marketing conducted her Trade Show Marketing seminar at the Delaware County Chamber of Commerce to provide members/ exhibitors with effective, affordable and creative ideas so they will have a successful show and receive a good return on their investment.

The Chamber's B-to-B Expo will be held on Thursday, April 20th at Drexelbrook Conference Center, Drexel Hill.

Diane has offered a special invitation to LBPA members to hang out at her booth, or rather, her "Fiesta Siesta", from 1:30—4:30 to network with exhibitors, attendees and gain ideas for YOUR next trade show.

For more info on the expo, go to www.delcochamber.org, or call Diane 610-623-5556

Hollywood Was Looking For Kelly Bliss...And They Found Her!

But, it wasn't Kelly they were after...it was her website, www.PlusSizeYellowPages.com.

Fox Searchlight Pictures' film, Phat Girlz, starring the popular and funny Mo'nique, is currently advertising on Kelly's website. Phat Girlz came to theaters on April 7th.

While Kelly's site is focused on resources for people of size, it also has great quality links to products and services for everyone.



Featured Member - Kevin Melcher



For many of us, real estate is our biggest investment. Whether you're buying your first home or an investment property, getting the help of an experienced realtor is key to a smooth transaction. Likewise, selling a property has a myriad of details that's best left to the experts. Kevin

Melcher knows what it's like to be a buyer, a seller, AND a tenant. Dabbling in real estate investment for several years, he made the decision to take the next step and get his license a few years ago.

After working at Century21 for a while, he took yet another step forward in his career and recently accepted a position with RE/MAX Connection in Edgmont, PA. There Kevin will continue honing his skills, focus on expanding the options available to his clients while participating in a new area of interest, vacant land development.

Kevin confides, "Sharing my experience, from both sides of the table and counseling buyers and sellers in the process and preparation for settlement is an important service I enjoy providing." He knows his current business will evolve and grow by keeping customer service his top priority, which means listening carefully, paying attention to details, and staying with his clients every step of the way.

Originally, from Reading, PA, Kevin moved to Philadelphia to attend Temple University, earning a BSW in Counseling, with minors in Spanish and Music. During his four years there, he served as the Diamond Marching Band's drum major. After graduation, he made the Philadelphia area his home, eventually settling in Lansdowne (and most recently) moving to Collingdale.

Being a "people person", it's no surprise that Kevin gravitated toward careers where customer service is the most important product. In the early years, he used his skills in management positions at several 3 and 4-star hotels. However, a strong desire to see the world led him to a career change. What better place to meet and greet people than as a flight attendant; at first, with Rich International Airline, a military charter company, and then with USAirways. For about 10 years, he traveled extensively throughout the US and Europe.

But, when the airline industry began to suffer, Kevin decided it was time for a change. What had been a hobby would now become his new passion and career - real estate.

Kevin has kept his Lansdowne connection through his network of friends and associates, and his membership in LBPA.

He is especially happy to see property values in Lansdowne are on the rise and looks forward to a robust 2006.

For residential or commercial real estate sales or purchases, Kevin can be reached at 267-408-3749.

Mark Your Calendar

April 20th, 1:30—5:30PM—Delco Chamber Expo at DrexelBrook Corporate Events Center. Hang out at Diane McNitt's booth to network with attendees.

April 23rd, 3PM— Lansdowne Symphony Orchestra Valentine's Concert—rescheduled from the February 12th. Our Mother of Good Counsel Church, Bryn Mawr.

May 5th, 6—9PM—LBPA's Annual Community Wine Tasting. Bring along some friends — it's open to the community.

May 6th, 1—5PM —Philadelphia Open House Tours come to Lansdowne

May 6th and 7th—Borough-wide yard sale. Attention retailers: What a great weekend to have a sidewalk sale!

May 21st, 3PM Lansdowne Symphony Orchestra Concert at Upper Darby Performing Arts Center, (Upper Darby High School).

May—Nomination for LBPA Officers
June—Election of LBPA Officers

Lansdowne to Host Tour From Philadelphia on May 6th, 1—5PM

The Friends of Independence National Park, with the Greater Lansdowne Civic Association and the Lansdowne Economic Development Corporation, have scheduled a self-guided walking tour through our town on May 6. This will be their third visit. Visitors must pre-register. Here is a description of the tour:

"Tour one of Philadelphia's earliest commuter suburbs and explore two late 19th century neighborhoods, listed on the National Register of Historic Places and noted as the largest concentration of Victorian era homes in the Commonwealth of Pennsylvania. Visit several private homes, one renovated by famed Philadelphia architect William Price, a Frank Furness designed Pennsylvania Railroad Station, and speak to the artist who recently restored the stain glass windows at one of Lansdowne's earliest churches. While touring the neighborhood Historic Districts stop by several Frank Furnees designed buildings. Enjoy refreshments at the Twentieth Century Clubhouse, the former meeting place for women interested in art, suffrage and social issues. "

Go here for information on their 2006 schedule: <http://www.ushistory.org/independence/openhouse/events.htm> or call 215-861-4971.

This is a terrific opportunity to make YOUR business a destination by placing ads in their ad book or putting your fliers on the promotion table at the 20th Century Club.

Flyers or brochures may be left at the 20th Century Club, starting May 1st. Just leave them outside if the door is locked.

Tour proceeds benefit Friends of Independence National Park, the Greater Lansdowne Civic Association and the Lansdowne Economic Development Corporation.