



LBPA TODAY

Information Update for Lansdowne Business and Professional Association Members

Member News Briefs

Security Systems Available from Reecie's Pieces

Reecie's Pieces Boutique, 9 South Lansdowne Avenue, is part of Brinks Home Security Community Connection program. If you are recommended by Reecie's Pieces, you will receive free installation, activation and equipment (startup package). You pay the monthly monitoring fee — \$26.99 residential; \$30.99 business. Call Clarice McGilberry at 610-626-2173 for more information. Reecie's Pieces offers a unique collection of clothing, jewelry, gifts and collectibles. The store is open Tuesdays through Saturdays from noon to 6 pm, except for appointments. For more information, call 610-626-9880

Summer Music Lessons

St. Cecilia Conservatory School of Music is offering summer sessions for all instruments. Sessions offered include "Kindermusic," designed for children from newborn to nine years old. There is no registration fee. Find out about a free Kindermusic demonstration. St. Cecilia Conservatory's hours are from 8:30 am to 9:30 pm, 7 days a week. For more information contact Dolores Ciavola at the conservatory at 610-259-4057.

McNitt Named to Delco Chamber Board

Longtime LBPA member Diane McNitt of McNitt Marketing has been named to the Board of Directors of the Delaware County Chamber of Commerce. Congratulations, Diane!

Music Workshops for Kids

Dolores Ciavola hosts free a workshop for kids at St. Cecilia Conservatory once a month. The events are designed to help children learn to enjoy and feel comfortable performing in front of others. Each workshop is followed by a relaxed social gathering for the kids. For more information call Dolores Ciavola at 610-259-4057.

"Here is the test to find whether your mission on Earth is finished: if you're alive, it isn't."

— Richard Bach

Sign of Success

In case you haven't noticed, Roberta Host recently installed this handsome new sign in front of her family dental practice at 263 North Lansdowne Avenue.



Upcoming LBPA Meetings

NEXT MEETING: The next LBPA meeting will be held from 7 to 9 pm Monday, **September 9** at the Twentieth Century Club, 84 South Lansdowne Avenue. This will be a working meeting to gather opinions on certain topics that concern the LBPA. This meeting will also feature a business card exchange, so bring your promotional literature. This meeting is FREE; we will not be serving food or beverages. Please make every effort to attend!

New Meeting Schedule (to be held the second Monday of each month):

- 9/9/02:** General Membership Meeting
- 10/14/02:** Topic: "Financial Matters: Collecting Debts, Cleaning Up the Year, and Making Money During the Holidays."
- 11/11/02:** Topic: "Taking Care of Your Best Asset: Yourself"
- 12/09/02:** Annual Holiday Party

Your LBPA Officers

- PRESIDENT**
Fran Wayne(610) 259-6370
- FIRST VICE PRESIDENT**
Jennifer Hoff.....(610) 623-2091
- SECOND VICE PRESIDENT**
Pat Arone.....(610) 626-7320
- SECRETARY**
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- TREASURER**
Rose Marie Redheffer.....(610) 583-3000

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Member Spotlight: Mark Galdo — Ceramic Tile and Flooring

Mark Galdo may be a new member of the LBPA, but he's no stranger to the tile and flooring business. After more than two decades in both the retail and installation sides of the business, Mark now has his own storefront on East Baltimore Avenue.

The store, which Galdo opened in October 2000, is the latest step for its entrepreneurial owner. Galdo has spent the better part of the last two decades in the business, having installed nearly every type of flooring as a contractor and possessing retail experience from an earlier venture with a business partner.

Now with a high-visibility storefront on Baltimore Avenue, Galdo can introduce an unlimited number of customers to the many flooring options available to them. After years of installing flooring in residential and commercial establishments, Mark is excited about the opportunity to develop a new customer base of retail shoppers.

"We want to build a decent walk-up business, and so far things are going well," he says. "During the week, traffic is sporadic, but a lot of the weekends are really busy."

In recent years the trend for do-it-yourselfers has been to hit the big stores for tile and flooring supplies, but Mark believes that independent merchants can also bring a number of value-added services to these customers. What's driving customers to this small and friendly local merchant for their flooring needs?

"Well we really do have some great prices," he says, "and our selection and expertise are really what the customer needs when they're looking for flooring."

Mark and his staff are highly skilled in installing everything from hardwood, vinyl and tile floors to designer wool carpeting. He has about 10 people working for him performing installations in residences, businesses, offices and shopping centers.

The store offers a selection of more than 5,000 different types of ceramic tile, and gets top-quality wood floor options from more than 15 mills. Mark says the store keeps a modest inventory of common items, but is able to get virtually any type of flooring materials ordered and delivered within one to three days.



After more than 20 years in the tile and flooring business, Mark Galdo now owns his own retail store on East Baltimore Avenue in Lansdowne.

Mark also is an excellent supplier of flooring materials to contractors, offering discounted prices on tile and flooring materials. He also provides full delivery of all materials to the work site.

Mark Galdo Ceramic Tile and Flooring is located at 92 East Baltimore Avenue. The retail store is open from 7:00 am until 5:00 pm Monday through Friday and 10:30 am until 3:00 pm on Saturdays (although the store is closed Saturdays during July and August). Customers can also schedule appointments for evenings and other hours.

For more information, call Mark Galdo at 610-259-0438.