

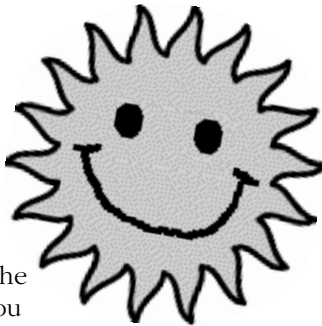


# LBPA TODAY

Information Update for Lansdowne Business and Professional Association Members

## Summer's Here! Are You Planning a Vacation?

At long last, summer has finally arrived. But if you're a small or home-based business owner, you might find it difficult to do what most of your customers and clients do this time of year — take a vacation.



Of course you can, but it takes some smart planning. Most importantly, you need to find the time. How? By planning well ahead of time, you can usually reschedule important projects.

You can also delegate some responsibilities to employees, colleagues, or even family members - provided they are familiar with your business and have the necessary skills.

Businesspeople who work primarily by appointment have the advantage of being able to simply reschedule appointments around vacation time. It is still a good idea to let your regular customers know that you'll be out of town. They'll respect your need to get away, and will be grateful for the advance notice. If possible, refer them to a colleague whose work you respect during your absence. Leave a detailed message on your voice mail so any other customers will also know what's going on.

If your business relies on unsolicited traffic, it's a good idea to find a way to stay open during your vacation. Offer additional training to your employees so they can handle the operation in your absence, and reward them for their efforts. If possible, leave an emergency number where you can be reached. Don't leave yourself totally out of reach in the event something happens.

A vacation can also cost you money. If possible, schedule your time away during your business' "slow season." Ideally, your vacation will coincide with the vacation time of your customers.

If possible, combine your vacation with a business trip. Your travel expenses can be entirely tax-deductible if more than 50 percent of the trip is spent doing business. This could include seminars, conferences and investigating new business opportunities. Discuss this with your financial advisor before planning such a trip.

Still unsure that you can take time away from your business? Try the following: Schedule a day off, and see how things work out. If everything works out, you'll feel more confident about scheduling a vacation. If not, troubleshoot what went wrong and try again. Remember, you and your business will both benefit from having a rested and rejuvenated leader.

## Next Meeting: Vote for Your 2001-2002 LBPA Officers

**What:** June LBPA Meeting & Annual Election of Officers

**When:** Wednesday, June 13, 7 p.m.

**Where:** Baltimore Junction Café  
242 W. Baltimore Pike, Clifton Heights

**Details:** Vote for your 2001-2002 LBPA Officers! Don't miss this meeting! Food will be served, menu to follow. Please call 610-623-2091 for details.

*"It's a strange world  
of language when  
skating on thin ice  
can get you into  
hot water."*

Franklin P. Jones

## Your LBPA Officers

**PRESIDENT**

Jennifer Hoff .....(610) 623-2091

**FIRST VICE PRESIDENT**

Lewis Rinaman .....(610) 623-5955

**SECOND VICE PRESIDENT**

Fran Wayne.....(610) 259-6370

**SECRETARY**

Pat Arone .....(610) 626-7320

Kelly Bliss.....(610) 394-2547

**TREASURER**

Rose Marie Redheffer.....(610) 583-3000

Lansdowne Business & Professional Association  
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## LBPA Member Spotlight: Don's Dance World

Don Nee loves dance. Whether dancing or teaching dance to students of all ages, Don immerses himself in all things dance-related.

The passion for dance first bit Don at age 12, when he began attending school dances learning steps along to the hits of the day. "I didn't just go to the school dances, I went there to dance," he says.

Don perfected his moves through many years of lessons, sometimes taking up to 13 classes a week. After years of dance study, he became quite talented in many forms of dance, along the way picking up the skills necessary to teach dance himself. He eventually began working as an instructor at a number of area dance schools.

Finally, Don decided he wanted to teach dance on his own, and in October 1995 opened his first studio, a modern and spacious facility at 268 Drexel Avenue in Lansdowne. Don's Dance World quickly became popular with dancers of all ages, and in 2000 Don eventually added a second studio at 205 Shadeland Avenue, adjacent to the original one.

Over the past 25 years, Don's credits include many performances at area schools, malls, universities and festivals throughout the Delaware Valley. Other highlights of his career include performances at the Bicentennial Celebration at Elfreths Alley, The Philadelphia Auto Show, The Opera Company of Philadelphia, Taylor Hospital's Annual Gala Fundraiser, The Mummies Show of Shows, The Phantom Fountain, The William Penn Award Celebration for the Mayor of Philadelphia in the ballroom Atop the Bellevue, excerpts from *The Nutcracker* on AM Philadelphia and Captain Noah.

Don has also performed professionally for a number of corporate functions for companies such as CIGNA and Bell Atlantic. One of Don's most notable achievements was dancing the lead male role in the Valley Forge and Westbury Music Fair's annual production of *The Nutcracker* — something he has participated in for the last 20 years. Although the Valley Forge Music Fair is no longer in operation, Don still performs *The Nutcracker* with the Westbury Music Fair each year.

At Don's Dance World, students can choose from a wide range of dance styles. Students range in age greatly, from



three and four years old to 80 and up. Among the dance forms taught are ballet, tap, jazz, jitterbug, swing, disco, rock n' roll line dancing, country line dancing, hip-hop and various forms of ballroom dancing.

Don's Dance World also offers a unique option for those looking to mark a special occasion — on-site dance parties. At the Shadeland Avenue location, parties can enjoy private dance parties with whatever theme they choose.

This year, some of Don's Dance World students will perform *The Nutcracker* at Penn Wood High School. According to Don, practice is already underway. "It's a huge project," he says. "A great deal of preparation goes into it."

Additionally, the students will also perform during the annual Christmas tree lighting for the Borough of Lansdowne, marking another busy year for the students of Don's Dance World.

"Our goal is to offer the finest dance training in a fun and relaxed atmosphere while instilling students with a strong desire to challenge themselves to be the best they can be," explains Don. "The discipline gained through studying dance enables our students to attain their full potential in dance — as well as all other endeavors."

For more information about Don's Dance World, call 610-622-6029 or visit [www.donsdanceworld.com](http://www.donsdanceworld.com).



*When I'm online, I always check out the LBPA website!*

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